



# GOVERNMENT CONTRACTING

Support in producing goods & services to government agencies

## COUNSELING

JARI APEX Accelerator provides confidential education and training to ensure businesses become capable of participating in federal, state, and local government contracts. From registering your business in government databases to getting "contract ready", we're with you every step of the way.

## EXPERTISE

- Bids and Proposals
- Buyer-Seller Matchmaking
- Capabilities Evaluation
- Market Targeting
- Marketing Collateral
- Procurement Trainings
- Referral Connections
- Registrations, including SAM.gov
- Small Business Programs Eligibility
- Standards & Specifications

**\$74.1 mil**

in government contracts awarded to clients in 2022

## SERVICE AREA

JARI APEX Accelerator serves a variety of industries in Allegheny, Armstrong, Cambria, Fayette, Indiana, Somerset, and Westmoreland counties:

- |                     |                     |
|---------------------|---------------------|
| • Construction      | • Landscaping       |
| • Custodial         | • Manufacturing     |
| • Engineering       | • Security / Safety |
| • Food and Beverage | • TeleCom & More!   |

*Federal, state and local governments spend over \$1 trillion, annually, on contracted products & services!*

**JARI APEX**   
**ACCELERATOR**

*This APEX Accelerator is funded in part through a cooperative agreement with the Department of Defense.*

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# Growing Your Region



## ABOUT JARI

Serving West Central PA since 1974, JARI exists to support entrepreneurs, startups, and companies of all sizes through comprehensive services in equity investing, workforce development, government contracting, commercial lending, entrepreneurship, and real estate.

## 2022 AT A GLANCE

625

**CLIENTS  
ASSISTED**

55

**NEW  
STARTUPS**

18,093

**JOBS  
RETAINED**

## REACHING FURTHER

*More communities.  
More industries.  
More opportunities.*

- Affordable Lease Space
- Business / Industrial Park Sites
- Entrepreneurial Development
- Financing & Incentives
- Government Contracting Support
- Site Location & Assistance
- Workforce Training & Development

*Contact us to discuss how we  
can help your business!*

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**JARI**   
Growing Your Region