

# JOHNSTOWN NOW

The Professional's Connection to Cambria and Somerset County Business  
News and Features

June 2008


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NEWS: [Daily American](#) [Tribune-Democrat](#) [WATM \(ABC 23\)](#) [WJAC](#)  
[WTAJ](#) [WWCP \(Fox 8\)](#)


## DASHBOARD

[Johnstown Now FAQ](#) (coming soon)  
Join [Johnstown Now](#) at [Linkedin.com](#)  
(Email [info@jari.com](mailto:info@jari.com) for an invitation to  
join; must be a registered LinkedIn user)  
[Johnstown Area Job Locator](#)  
[Johnstown Now / Tech Post-Its Archive](#)  
[Johnstown Now website](#) (coming soon)  
[Business Matters Archive](#)  
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## EVENT QUEUE


 [National Veteran Small Business  
Conference and Expo](#). 07/7-10/08. Las  
Vegas.

 [Kongsberg](#) Defense Corporation  
Johnstown Facility Grand Opening.  
08/14/08.


 [Johnstown Association of Information  
Technology Professionals](#) Student  
Scholarship Golf Outing. 08/30/08.  
Indian Lake Golf Club. Contact [Matt  
Hoffman](#).

## PIPELINE

 [Educational Improvement Tax Credit  
Program](#). Eligible businesses contributing  
to a Scholarship Organization, an  
Educational Improvement Organization,  
and/or a Pre-Kindergarten Scholarship  
Organization are eligible for tax credits.  
The 2008-09 application period will begin  
July 1.

 The [General Services Administration](#) is  
proposing a mentor-protégé program for  
agency contractors to promote more

## LEADING OFF


 What is *JOHNSTOWN NOW*? For professional "Johnstowners" -- an all-encompassing reference to past, present, and perhaps future residents of the Greater Johnstown Area -- *JOHNSTOWN NOW* is your connection to the business happenings in your hometown. Here are the details:

--*JN* is this e-newsletter. About once every six to eight weeks, *JN* will be delivered to your inbox. *JN* e-newsletter will now be your source of information that was previously distributed via *Tech Post-Its* and the *JARI Journal*. It will contain a recap of business articles and other related information, a schedule of upcoming business events, and other information of interest. The "*Dashboard*" allows you to access more detailed information about the Greater Johnstown Area, including the [Johnstown Area Job Locator](#), a link portal to current career openings.

--*JN* is a website. When up and running, JOHNSTOWN-NOW.COM will provide business and lifestyle information about the Greater Johnstown Area.

--*JN* is a LinkedIn.com group. Once you're registered with LinkedIn, you can join the group. You'll connect to all the other members of the *JN* group, and automatically begin to receive the *JN* e-news.

--*JN* is a philosophy. *JN* is a means to take the Greater Johnstown Area's ongoing revitalization to the next level.


 Why *JOHNSTOWN NOW*? Here are our major objectives:

--Provide expatriates desiring to return to the Greater Johnstown Area an information conduit and assistance network.

--Provide business leaders and entrepreneurs throughout the country information about Greater Johnstown Area business opportunities .

--Provide high school, college, and university alumni opportunities to mentor students at their alma maters through the AIM@Johnstown program. (More on the AIM@Johnstown program in our next issue.)

--Provide a means to reconnect with people, places, and things from your hometown.

 How can you help? Here is what we need:

--Tell your family, friends, and colleagues about *JN* and get them on the e-newsletter distribution list. (Call 814.535.8675 or email [info@jari.com](mailto:info@jari.com).)

--Advertise *JN* in your school or organizational publications, especially those targeted to alumni.

subcontracting opportunities for small businesses. The agency will accept written comments on the proposal now through August 11. More [here](#).

🕒 [Cambria Connected](#), Cambria County's countywide telecommunications system that will be available to government, businesses, and residents, is expected to be fully operational by August 31. The system is the first of its kind in Pennsylvania. Info at 888.825.2541. Background info is [here](#).

--Link to the *JN* website once it's operational.

--Work with us to expand the *JN* network through your LinkedIn.com and other organizational affiliations to request others to join.

--Spread the word about the good news happenings in and around Johnstown.

--Send *JN* news and feedback. Let us know what you'd like to know. Tell us what's good and what's bad about *JN*.

## SPOTLIGHT

🕒 Start-up to Watch: [Global Guardian](#)



Global Guardian has opened for business in Johnstown. The company provides secure, cost-effective, and 100% EPA compliant removal and destruction of old and obsolete electronic devices. Services include hard drive destruction, electronic asset recycling, and data wiping.

## HEADLINES

🕒 Lockheed Comes to Johnstown, Again: Lockheed Martin announced that another division of its organization will relocate from Greenville, SC to Johnstown in the coming months. Lockheed's Global Supply Chain Services unit will join the existing Lockheed Martin Aeroparts facility that has been in Johnstown for 21 years. Read the Tribune-Democrat story [here](#).

🕒 CTC Wins Pro Patria Award: Concurrent Technologies Corporation received the highest state-level honor presented by the Department of Defense to a civilian employer, and only one company per state receives the award each year. The award recognizes the company that provides the most exceptional support of the nation's national defense through leadership practices and personnel policies that support employees who serve in the National Guard or Reserves. Read the Tribune-Democrat story [here](#).

🕒 18th Annual *Showcase for Commerce* Convenes: The ultimate business-to-business exhibition in the history of the Greater Johnstown Area was held May 29-30. Over \$100 million in new government contracts and ventures were announced during the week. The top stories from the Tribune-Democrat:

--[Kuchera Inks Weapons Pact](#)

--[Showcase For Commerce Draws Crowd](#)

--[Event's "Spinoff" is Boost](#)

--[Students Get Business Insight](#)

--[Technology Dazzles Attendees at Expo](#)

--[CTC Lands \\$45M Contract with Army Space Command](#)

--[Showcase Insider Blog](#)

--[Area Firms Land More Than \\$100M in Contracts](#)

🕒 *Young Professionals of the Alleghenies* Group Organizes: Four women are spearheading the reorganization of a young professionals group in the Greater Johnstown region. Tribune-Democrat story [here](#). Contact Jill Skowron at 814.244.7202 or [jillskowron@gmail.com](mailto:jillskowron@gmail.com).

🕒 *Upstarts and Innovators* Closes Out School Year: Brian Shrift, owner of [Precision Business Solutions](#), presented the final installment of the 2007-08 *Upstarts and Innovators* lecture series on April 11. Shrift described his entrepreneurial

experiences to a group of at Saint Francis University students. The series is facilitated via a collaboration between the [Greater Johnstown Keystone Innovation Zone](#) and [The Tribune-Democrat](#).



Brian Shrift (left), owner of Precision Business Systems in Ebensburg, speaks to John Miko, Assistant Professor of Information Systems at Saint Francis University, during the latest *Upstarts and Innovators* lecture.

Mount Aloysius College Holds Undergraduate Research Symposium: Students at [Mount Aloysius College](#) participated in the third annual Undergraduate Research Symposium on April 22. Each project was judged on clarity of description, sense of market need, innovativeness, and market differentiation.



*Book Lenders Inc.*, 1st Place Winner



*Universe-ital Jeans*, 2nd Place Winner

**PIXELS**

Pennsylvania has the world's seventeenth largest economy. It's \$468 billion gross state product in 2004 eclipsed, among others, Saudi Arabia, Sweden, and Switzerland.

**J-NATION POST-ITS**

Trying to locate a Johnstown colleague? Want to sound off on a Johnstown business issue? Have feedback about *Johnstown Now*? *J-Nation* is your place to be heard. We will do our best to post your comments as we receive them. Send all comments (100 words or fewer) to [info@jari.com](mailto:info@jari.com). *Johnstown Now* reserves the right to edit any and all comments received. No names will be associated with comments unless specifically requested by the user. Please include a phone number with your comments.

*Johnstown Now*™ is a free business news aggregation publication intended for past, present, and perhaps future residents of the Greater Johnstown Area of Pennsylvania, which for the purposes of this publication is defined as Cambria and Somerset Counties. *Johnstown Now*™ provides information about recent events, developing trends, and other items of local importance. *Johnstown Now*™ is published approximately every six weeks by [Johnstown Area Regional Industries](#), in conjunction with the [Greater Johnstown Keystone Innovation Zone](#) and the [Johnstown Procurement Technical Assistance Center](#). *Johnstown Now*™ gathers content from third-party sources, but is not affiliated with those sources in any way. *Johnstown Now*™ is not responsible for the accuracy or content of information gathered from third-party sources. *Johnstown Now*™ solicits email addresses for the primary purpose of distributing *Johnstown Now*™; however, email addresses may be used by [JARI](#) and/or the [GJKIZ](#) for other Greater Johnstown Area business news emailings -- *Johnstown Now*™ will not share email addresses with any other organizations. *Johnstown Now*™ can be contacted via [JARI](#) at 814-535-8675 or [info@jari.com](mailto:info@jari.com).