

JARI *Your Business Development Partner*

Journal

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*The way a team plays as a whole determines its success.
You may have the greatest bunch of individual stars in the world,
but if they don't play together, the club won't be worth a dime.*

— Babe Ruth

Babe Ruth certainly knew what he was talking about. Without a doubt, the success of our *Partners for Progress* campaign speaks to the wisdom of his simple words.

Guided by the leadership of **Allan R. Dennison**, President of AmeriServ Financial and Fund Drive Chairman, JARI has reached its \$1.1 million *Partners for Progress* campaign goal and is already working to bring more opportunities to the region. This achievement reflects Allan's unwavering commitment to the project, as well as the efforts of the 19-member Progress Team. This group of dedicated business and civic leaders worked closely with Allan to reach out to companies across the region, encouraging them to be part of this important initiative.

This achievement also reflects the power of organizations working together toward common goals.

Throughout the campaign, more than 120 people and companies came together to share ideas, perspectives and resources to help us reach our goal. They were united in a vision that calls for a productive and sustainable economy, one that is fueled by technology, entrepreneurship, and a skilled and educated workforce.

As the leading economic development organization in the region, JARI is committed to bringing this vision to reality. During the last few years, we have built a solid foundation from which to grow. We look forward to putting our expertise to work to keep this momentum going.

On behalf of the JARI staff and its Board of Directors, I thank you for your interest and continued support. It is a pleasure be a partner of this community.

Sincerely,



Linda R. Thomson
President

Partners for PROGRESS

J A R I F U N D D R I V E

Partners for Progress Reaches \$1.1 Million Goal

On June 14, JARI kicked off the 2007 *Partners for Progress Fund Drive*. This five-year, \$1.1 million campaign will help strengthen JARI's efforts to develop and carry out regional economic development initiatives.

Less than three months later, JARI achieved its goal and has set the stage for continued growth in technology, health care, transportation, manufacturing and service sectors across the region.

"The campaign was a tremendous success," said **Allan R. Dennison**, President of AmeriServ Financial and Fund Drive Chairman. "It attracted businesses that had never participated in an effort like this. To me, that says that companies of every size see the value that JARI brings to the table. They know that JARI's efforts can benefit them in important ways."

Dennison credited Progress Team Members for keeping the campaign moving forward.

"The support of the Team Members has been very rewarding," he said. "They really stepped up, encouraging businesses and individuals to

sign on." He also recognized the JARI staff for the professional way in which they managed the Fund Drive. "JARI knows how to handle the details," he said. "That's critical when there are so many moving parts. It's the difference between success and failure."

Dan DeVos, Chief Executive Officer of Concurrent Technologies Corporation and Chairman of the JARI Board of Directors, agreed.

"This year's success is a reflection of JARI's prominence in regional economic development initiatives," he said. "Companies recognized that JARI has delivered so they didn't hesitate to respond." DeVos also thanked Dennison for chairing the campaign, noting that it wasn't always an easy task and that it required time that can be hard to come by.

"On behalf of the board, I thank him for his time and service, and congratulate him on a job that will leave a positive impact on the region for years to come." ♦



There's Still Time . . .

It's not too late to become a *Partner for Progress*. To make your contribution to this critical regional initiative, please contact JARI at (814) 535-8675 or visit www.jari.com. Individual contributions are tax-deductible. Thank you for your support!

2007 Partners for Progress

JARI would like to thank the 123 companies, organizations and individuals who contributed to the *2007 Partners for Progress Fund Drive*. Their investment provides essential resources that will strengthen regional economic development efforts in areas such as technology, entrepreneurship, procurement and workforce development.

We are grateful for the support of the following companies and individuals:

Distinguished Corporate Contributors — *Four-year pledges of \$50,000 or more*

AmeriServ Financial
Concurrent Technologies Corporation
Conemaugh Health System
Crown American Hotels

First National Bank of Pennsylvania
Lockheed Martin
Northrop Grumman Corporation

Merit Corporate Contributors — *Four-year pledges from \$10,000 to \$49,999*

1st Summit Bank
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CNB Bank
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Galliker Dairy Company
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Highmark Blue Cross Blue Shield
KDH Defense Systems
Kuchera Defense
L. Robert Kimball & Associates

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Northwest Savings Bank
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Sheetz, Inc.
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St. Francis University
Tribune Democrat
Wessel & Company
Zamias Services, Inc.

Distinguished Individual Contributors — *Four-year pledges of up to \$9,999*

Aerofab, Inc.
Airco Gas & Welding Supply
Allegheny Orthodontic Associates
Ameriprise Financial Services, Inc.
Atlantic Broadband
Augustine Die & Mold
Barnes Saly & Company
Best Window and Door Company
Boswell Pharmacy Services
Cambria County Association for the Blind & Handicapped
Cambria Glass & Insulation
Cambria Rowe
Cammik Investments, LLC
Charles O. Dimond Funeral Home, Inc.
ChemImage Corporation
Clark Metal Products Company
Conference Archives, Inc.
Duane Morris Government Affairs
Employers Medical Access Partnership
Eat'n Park Hospitality Group
Family Dentistry Associates of Johnstown PC
Forever Broadcasting
Gap Vax
Gautier Steel, Ltd.
Gleason, McQuillan, Barbin & Markovitz LLP
George Gvozdich, Jr.

H. E. Wagner Motor Sales
H. R. Consultants, Inc.
Hampton Inn – Johnstown
Harris Funeral Home, Inc.
Herbert CPA & Associates
Howard Hanna Heritage Real Estate
Highland Sewer & Water Authority
Horizon Information Systems, Inc.
Hunt Oil, Inc.
IBEW- Local 459
In-Shore Technologies, Inc.
JARI Staff
John Hill Real Estate
Johnstown Construction Services
Johnstown Wire Technologies
Kaminsky, Thomas, Wharton & Lovette
Kesslak Financial Group, Inc.
Korns Galvanizing
Laurel Auto Group
Laurel View Village
Lee Initiatives
Major Builders
Manpower
Martin Baker America
McAneny Bros., Inc.
Metco, Inc.

(continued on page 4)

Distinguished Individual Contributors — Four-year pledges of up to \$9,999

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Mihalko's General Contracting, Inc.
Moore Power Sales
MountainTop Technologies
MTS Technologies, Inc.
NAACP
New Enterprise Stone & Lime Co., Inc.
Pawlowski & Haman Architects
Peak Media of Pennsylvania
Plastic Surgical Associates of Johnstown
Quaker Sales Corporation
Bob & Suzette Colvin, Re/Max Team Realtors
Richland Lodging Associates, Inc.
RMB Realty
RNDT, Inc.
Sargent's Personnel Agency, Inc.
Slovenian Savings & Loan Association
Smith Barney
Somerset Daily American/Our Town
Straw Construction Company, Inc.
The EADS Group, Inc.
The Hite Company
The Picking Company

Thomas Automotive Family
Toma Metals, Inc.
UniFirst Corporation
University of Pittsburgh at Johnstown
USSCO Federal Credit Union
Valenty Enterprises
Watson Insurance Agency
Wells Fargo Home Mortgage
Western Pennsylvania Orthopedic & Sports
Western Pennsylvania Sports Medicine & Rehabilitation
WJAC-TV
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Diana Shark Graphic Design
Gerald Swatsworth
Robert Wise
Dr. Don Zucco

Team Members Play Critical Role

In just five short years, JARI's Workforce Development program has grown from a concept on paper to one of the most widely recognized programs in the state.

JARI extends its sincere gratitude to the 19 business and civic leaders who served as Progress Team Members during the *2007 Partners for Progress* campaign. As volunteers, they talked with business owners, chief executive officers and individuals about the important role this effort will play in the region's continued growth. They served as the primary contact for hundreds of businesses as they answered questions, provided background information and followed up whenever needed.

The efforts of the following individuals were central to our success. We extend our many thanks to them.

John R. Boderocco
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